

SUSTAINABILITY AND PARTNERSHIPS ADVISOR

0.8 FTE SCHADS 6 (\$115,337.04 – 120,440.32) + super + salary packaging + additional paid Christmas leave.

- *Are you passionate about transforming lives through creating trusted and meaningful connections using trauma-informed practice?*
- *Are you a great communicator and passionate about advocacy and human rights?*
- *Do you have knowledge of My Aged Care, Commonwealth Home Support program, Support at Home and other client support services?*

Then keep reading – we may be looking for YOU!

About the role

This is a **12-month fixed term position contracted to 60 hours per fortnight** within a purpose-driven team. Reporting to the CEO, the primary purpose of this position is to lead the development and growth of Advocare's partnerships, fundraising and membership initiatives to strengthen organisational sustainability and expand impact across Western Australia by identifying, developing and implementing opportunities that diversify revenue streams through corporate partnerships, philanthropy, fundraising campaigns, sponsorship and membership growth. The role combines strategic planning with hands-on delivery and is focused on building a practical, outward-facing partnerships and membership function aligned to Advocare's purpose, values and strategic priorities.

About the right candidate

At Advocare the right skills are equally as important as the values we share

We are looking for someone who can meet the following work-related requirements:

- Demonstrated experience in fundraising, partnerships, grants, tenders, membership growth or revenue generation roles.
- Proven ability to secure funding or develop successful external partnerships and stakeholder relationships.
- Strong commercial acumen and demonstrated ability to contribute to revenue growth initiatives.
- Highly developed communication, negotiation, presentation and networking skills.
- High-quality writing capability, including proposal, grant and funding submission development.
- Demonstrated ability to build and maintain trusted relationships with stakeholders and industry networks.
- Experience designing and delivering campaigns, engagement initiatives or business development activities.

- Demonstrated ability to analyse market trends and identify strategic growth opportunities.
- Ability to work autonomously, manage competing priorities and develop new systems and processes.
- Strong organisational, project management and problem-solving skills.
- Tertiary qualification in a relevant discipline such as, business, management, community work or equivalent experience in partnerships, fundraising, business development.

About us

Advocare is a leader in addressing the rights of older people and elder abuse. We empower older people by giving them information and choice so they can make informed decisions and can live the life they want on their terms. Our values ***Integrity, Empowerment, Social Justice and Equity*** are at the heart of everything we do.

Why choose us?

We are a not-for-profit whose leadership team have a shared vision that is delivered through a dedicated team of people championing the rights of older people; while genuinely living our values We have a few additional perks too:

- Salary packaging
- Flexible work arrangements
- Additional paid leave between Christmas – New Year, plus 2 additional Wellness Days after your one-year anniversary, and
- Working every day with a team of passionate, like-minded people

Heard enough? Want to apply?

Send us your **CV** and cover letter to people&culture@advocare.org.au outlining why this sounds like the role for you and addressing the **Essential Work-Related Requirements** as above.

Applications will close 21 July 2026. We reserve the right to make an offer to an applicant prior to closing date. This role is open now, so the sooner we find the right person, the better! If you would like copy of job description, please access the link through the website: www.advocare.org.au

Advocare values a diverse workforce with different life experiences, skills and backgrounds, including people with disability, Aboriginal and Torres Strait Islander people, LGBTQIA+ and people from all cultural and linguistic backgrounds. Don't hesitate to reach out if you need a hand with your application.